



Guelph Market Data: September 2016

Coldwell Banker Neumann Real Estate, Brokerage



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CITY OF GUELPH MARKET DATA

Year to Date Sales Overview

YTD	2015	2016	% Change
Sales Volume (\$)	666,846,879	692,188,333	3.80%
Units Sold	1,803	1,678	-6.93%
New Listings	2,223	1,942	-12.64%
Average Sale Price (\$)	369,854	412,508	11.53%

Month by Month Sales Overview 2016

	Jan	Feb	March
Sales Volume (\$)	40,976,235	65,230,066	84,508,595
Units Sold	112	166	214
New Listings	195	214	250
Average DOM	36	27	24
Average Sale Price (\$)	365,859	392,952	394,900
	April	May	June
Sales Volume (\$)	99,878,661	101,135,892	92,376,015
Units Sold	237	242	224
New Listings	264	276	225
Average DOM	24	19	19
Average Sale Price (\$)	421,429	417,917	412,393
	July	August	September
Sales Volume (\$)	79,152,559	67,043,684	62,484,089
Units Sold	187	155	143
New Listings	179	153	179
Average DOM	21	23	163
Average Sale Price (\$)	432,276	432,540	436,952

SINGLE FAMILY HOMES SEPTEMBER 2016

Detached

Average Sale Price: \$ 497,790

Average DOM: 14

Semi-Detached

Average Sale Price: \$ 399,169

Average DOM: 10

Townhouse

Average Sale Price: \$ 381,200

Average DOM: 24

Apartment Unit

Average Sale Price: \$ 274,332

Average DOM: 19

SALES SNAPSHOT

SEPTEMBER 2016

Sale Price Range (\$)	2015	2016	% Change
0-250K	21	12	-43%
250-350K	45	38	-16%
350-500K	63	62	-2%
500-700K	14	26	86%
700-1M	6	4	-33%
1M+	1	1	0%

NORTH GUELPH

SEPTEMBER 2016

Neighbourhoods Included: Riverside Park & Victoria North

Sales	September 2015	September 2016	% Change
Price, Average (\$)	357,715	407,013	14%
Volume (\$)	6,438,864	5,291,173	-18%
(Units)	18	13	-28%

Sales	YTD 2015	YTD 2016	% Change
Price, Average (\$)	344,978	390,197	13%
Volume (\$)	62,095,989	56,578,588	-9%
(Units)	180	140	-22%

September 2016

	Units Sold	Average Sale Price (\$)
Detached	7	411,107
Semi-Detached	1	435,023
Townhouse	3	456,800
Apartment Unit	2	304,000

SOUTH GUELPH

SEPTEMBER 2016

Neighbourhoods Included: Dovercliffe Park/Old University, Arboretum, Kortright East, Kortright West, Kortright Hills, Clairfields/Hanlon Business Park, Pineridge/Westminster

Sales	September 2015	September 2016	% Change
Price, Average (\$)	435,954	487,555	12%
Volume (\$)	22,669,600	23,890,207	5%
(Units)	52	49	-6%

Sales	YTD 2015	YTD 2016	% Change
Price, Average (\$)	398,629	447,991	12%
Volume (\$)	295,384,376	314,041,992	6%
(Units)	740	700	-5%

September 2016

	Units Sold	Average Sale Price (\$)
Detached	26	593,540
Semi-Detached	3	406,333
Townhouse	9	403,484
Apartment Unit	10	290,580

EAST GUELPH

SEPTEMBER 2016

Neighbourhoods Included: General Hospital, St. George's, St. Patrick's Ward, Grange Road & York/Watson Industrial

Sales	September 2015	September 2016	% Change
Price, Average (\$)	349,419	440,640	26%
Volume (\$)	15,025,000	14,541,104	-3%
(Units)	43	33	-23%

Sales	YTD 2015	YTD 2016	% Change
Price, Average (\$)	357,029	404,730	13%
Volume (\$)	167,803,724	170,391,533	2%
(Units)	470	420	-11%

September 2016

	Units Sold	Average Sale Price (\$)
Detached	20	481,371
Semi-Detached	6	401,833
Townhouse	5	382,538
Apartment Unit	2	295,000

WEST GUELPH

SEPTEMBER 2016

Neighbourhoods Included: Onward Willow, Willow West/Sugarbush

Sales	September 2015	September 2016	% Change
Price, Average (\$)	341,326	394,135	15%
Volume (\$)	8,533,145	13,400,605	57%
(Units)	25	34	36%

Sales	YTD 2015	YTD 2016	% Change
Price, Average (\$)	314,586	338,770	8%
Volume (\$)	89,027,798	91,806,665	3%
(Units)	280	270	-4%

September 2016

	Units Sold	Average Sale Price (\$)
Detached	22	459,843
Semi-Detached	2	362,500
Townhouse	6	296,175
Apartment Unit	3	183,333

DOWNTOWN GUELPH

SEPTEMBER 2016

Neighbourhoods Included: Downtown, Exhibition Park

Sales	September 2015	September 2016	% Change
Price, Average (\$)	420,858	382,929	-9%
Volume (\$)	5,050,300	5,361,000	6%
(Units)	12	14	17%

Sales	YTD 2015	YTD 2016	% Change
Price, Average (\$)	407,248	418,127	3%
Volume (\$)	52,534,992	58,119,655	11%
(Units)	130	140	8%

September 2016

	Units Sold	Average Sale Price (\$)
Detached	8	407,850
Semi-Detached	0	N/A
Townhouse	3	406,567
Apartment Unit	2	279,250

PUSLINCH

SEPTEMBER 2016

Sales	September 2015	September 2016	% Change
Price, Average (\$)	729,450	981,457	35%
Volume (\$)	2,917,800	13,740,400	371%
(Units)	4	14	250%

Sales	YTD 2015	YTD 2016	% Change
Price, Average (\$)	603,508	890,997	48%
Volume (\$)	33,192,941	52,568,831	58%
(Units)	55	59	7%

September 2016

	Units Sold	Average Sale Price (\$)
Detached	12	1,104,875
Semi-Detached	0	N/A
Townhouse	0	N/A
Apartment Unit	0	N/A

BROKERAGE SALES YTD OVERVIEW

Brokerage	YTD Total Sales (\$) Based on Production
ALL OTHER AGENTS	\$651,354,455.00
OTHER, Rockwood, Fergus, Elora	\$108,249,426.00
COLDWELL BANKER NEUMANN REAL E	\$250,943,776.00
HOMELIFE REALTY (GUELPH) LIMITED Total	\$43,719,669.00
OTHER, Rockwood, Fergus, Elora Total	\$255,162,467.00
OTHER, Guelph Total	\$46,542,880.00
PLANET REALTY INC Total	\$25,413,892.00
RE/MAX REAL ESTATE CENTRE INC, Gordon Total	\$94,914,428.00
RE/MAX REAL ESTATE CENTRE INC, Sp Total	\$198,480,439.00
ROYAL LEPAGE ROYAL CITY REALTY, Gordon Total	\$220,783,353.00
ROYAL LEPAGE ROYAL CITY REALTY, Sp Total	\$162,599,967.00
TRILLIUM WEST REAL ESTATE BROKERAGE LTD Total	\$123,333,590.00
Grand Total	\$2,181,498,342.00

YTD All Brokerage Sales

