



NEUMANN
REAL ESTATE, BROKERAGE

Each Office is Independently Owned and Operated

Guelph Market Data: March 2017

Coldwell Banker Neumann Real Estate,
Brokerage



Coldwell Banker Neumann Real Estate, Brokerage

824 Gordon Street, Guelph, ON N1G 1Y7

Office: 519.821.3600

WWW.CBN.ON.CA

FB: /CBNGuelph

MARKET DATA

Coldwell Banker Neumann REB would like to help you find the most relevant information for your needs. If you have any further questions on this document, or want to find out more specific information about your current buying or selling area, please contact the agent who provided this report. We are happy to help you and aim to be your number one resource through your real estate process.

Glossary

DOM: Days on Market – The amount of days a property was on the market before it sold.

YTD: Year to Date – Reporting based on statistics from the beginning of 2017 to current finished month (March 2017 inclusive).

MARKET DATA

ALL GUELPH YTD

Average Days on Market in 2016: 23

Average Days on Market in 2017: 13

10 days less 

Average Sale Price in 2016: \$394,686

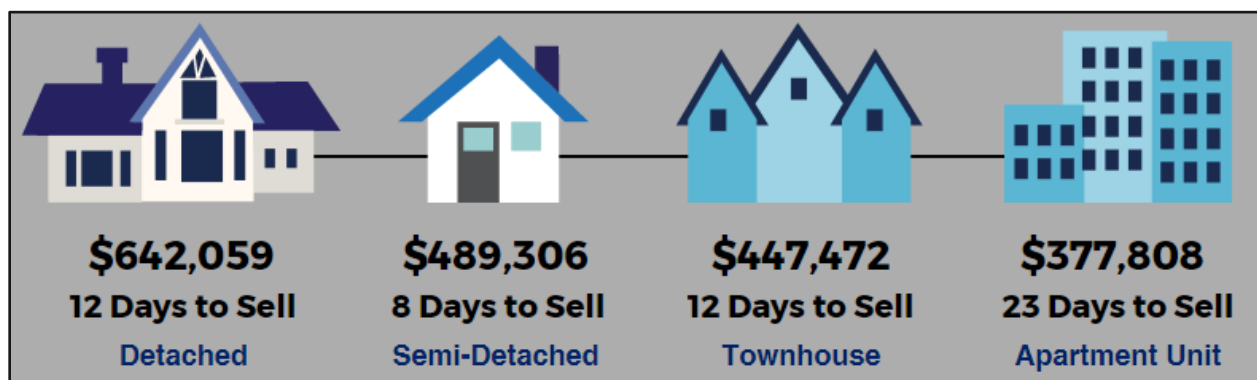
Average Sale Price in 2017: \$563,478

+43% 







Units Sold in 2016: 211

Units Sold in 2017: 232

+10% 



SALES SNAPSHOT MARCH 2017

Sale Price Range (\$)	2016	2017		
0-250K	23	7	-70%	
250-350K	63	18	-71%	
350-500K	83	78	-6%	
500-700K	37	80	+116%	
700-1M	4	39	+875%	
1M+	1	10	+1000%	

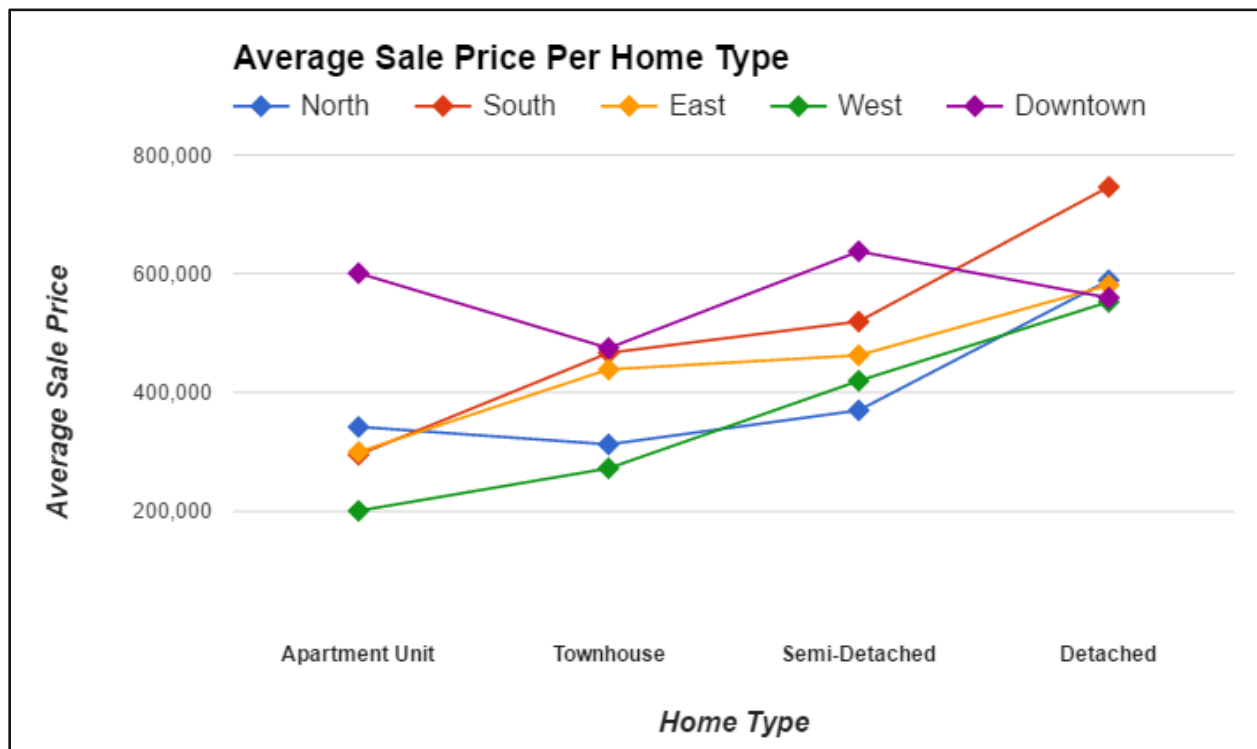
HOME TYPE SALE PRICES

NEIGHBOURHOOD COMPARISON YTD 2017

March 2017

Average Sale Price Per Home Type in each NBHD

	North	South	East	West	Downtown
Detached	588,900	746,242	580,728	552,714	559,499
Semi-Detached	370,000	519,586	462,700	419,675	637,500
Townhouse	312,800	466,724	438,917	272,500	474,750
Apartment Unit	342,333	295,501	300,000	201,000	600,930



See the following pages for Neighbourhood breakdowns.

NORTH GUELPH MARCH 2017

Neighbourhoods Included: Riverside Park & Victoria North

Average Days on Market in 2016: 22

13 days less 

Average Days on Market in 2017: 9

Average Sale Price in 2016: \$362,138

+37% 

Average Sale Price in 2017: \$495,682

Units Sold in 2016: 16

+6% 

Units Sold in 2017: 17

SOUTH GUELPH

MARCH 2017

Neighbourhoods Included: Dovercliffe Park/Old University, Kortright East, Kortright West, Kortright Hills, Clairfields/Hanlon Business, Pineridge/Westminster Woods

Average Days on Market in 2016: 21

7 days less



Average Days on Market in 2017: 14

Average Sale Price in 2016: \$414,169

+47%



Average Sale Price in 2017: \$608,613

Units Sold in 2016: 93

+18%



Units Sold in 2017: 110

EAST GUELPH MARCH 2017

Neighbourhoods Included: Grange Road, York/Watson Industrial

Average Days on Market in 2016: 18

9 days less



Average Days on Market in 2017: 9

Average Sale Price in 2016: \$398,797

+31%



Average Sale Price in 2017: \$520,687

Units Sold in 2016: 33

-18%



Units Sold in 2017: 27

WEST GUELPH MARCH 2017

Neighbourhoods Included: Onward Willow, Willow West/Sugarbush

Average Days on Market in 2016: 33

19 days less 

Average Days on Market in 2017: 14

Average Sale Price in 2016: \$318,089

+56% 

Average Sale Price in 2017: \$496,938

Units Sold in 2016: 28

+32% 

Units Sold in 2017: 37

DOWNTOWN GUELPH

MARCH 2017

Neighbourhoods Included: Downtown, Exhibition Park, General Hospital, St. George's, St. Patrick's Ward

Average Days on Market in 2016: 23

9 days less



Average Days on Market in 2017: 14

Average Sale Price in 2016: \$409,672

+38%



Average Sale Price in 2017: \$566,216

Units Sold in 2016: 36

-3%



Units Sold in 2017: 35

ABRORETUM GUELPH MARCH 2017

Neighbourhoods Included: Village by the Arboretum

Average Days on Market in 2016: 42

30 days less 

Average Days on Market in 2017: 12

Average Sale Price in 2016: \$430,360

+15% 

Average Sale Price in 2017: \$496,300

Units Sold in 2016: 5

No Change

Units Sold in 2017: 5

PUSLINCH MARCH 2017

Average Days on Market in 2016: 31

10 days less 

Average Days on Market in 2017: 21

Average Sale Price in 2016: \$583,625

+29% 

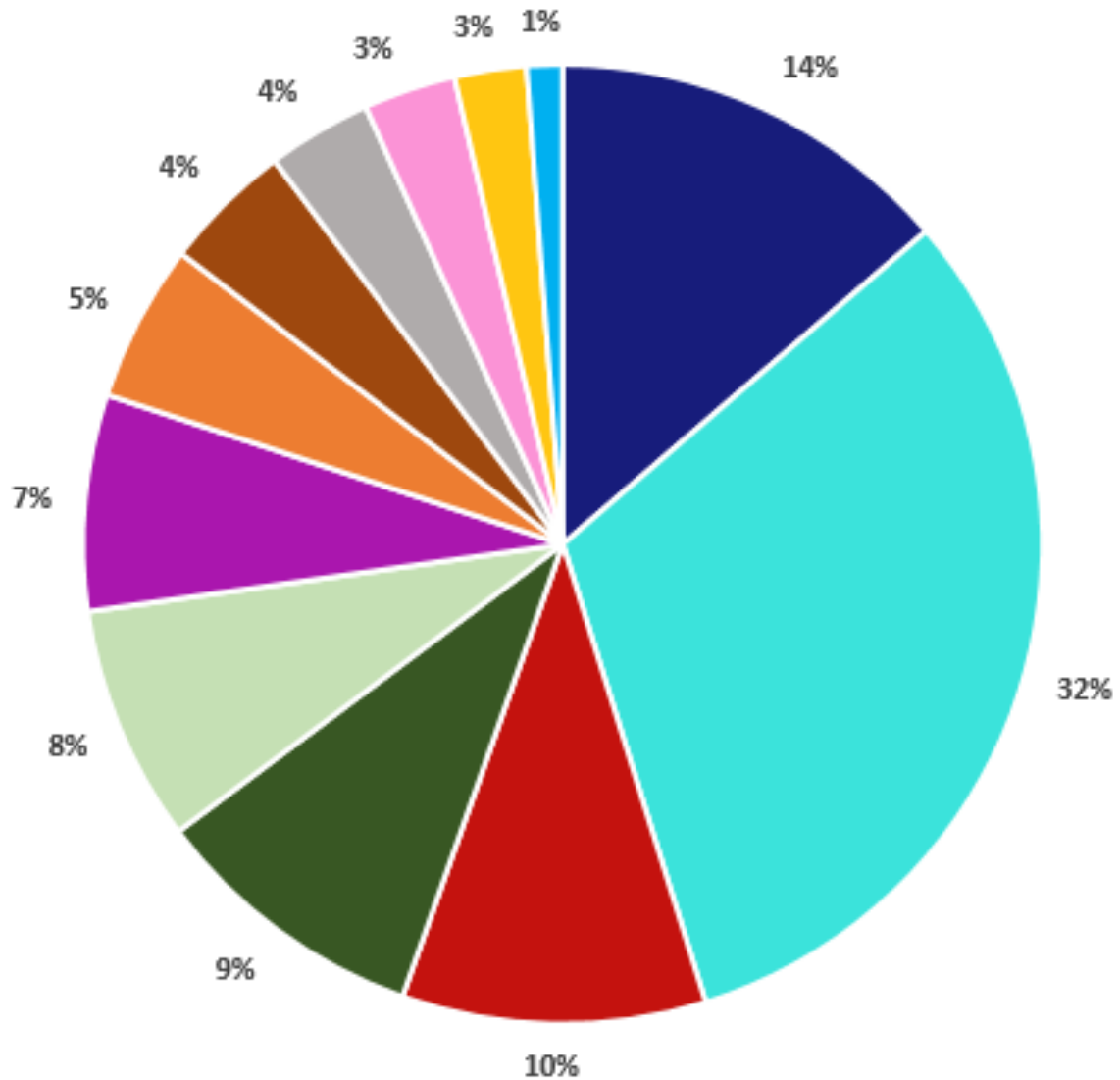
Average Sale Price in 2017: \$755,608

Units Sold in 2016: 4

+200% 

Units Sold in 2017: 12

BROKERAGE SALES GUELPH YTD



- COLDWELL BANKER NEUMANN REAL E Total
- ALL OTHER AGENTS Total
- OTHER, Rockwood, Fergus, Elora Total
- RE/MAX REAL ESTATE CENTRE INC, Sp Total
- ROYAL LEPAGE ROYAL CITY REALTY, Gordon Total
- ROYAL LEPAGE ROYAL CITY REALTY, Sp Total
- TRILLIUM WEST REAL ESTATE BROKERAGE LTD Total
- AT HOME GROUP REALTY INC Total
- RE/MAX REAL ESTATE CENTRE INC, Gordon Total
- OTHER, Guelph Total
- HOMELIFE POWER REALTY INC Total
- PLANET REALTY INC Total

BROKERAGE SALES GUELPH YTD

COLDWELL BANKER NEUMANN REAL E Total	\$116,199,271.00
ALL OTHER AGENTS Total	\$267,397,906.00
OTHER, Rockwood, Fergus, Elora Total	\$86,965,298.00
RE/MAX REAL ESTATE CENTRE INC, Sp Total	\$79,541,538.00
ROYAL LEPAGE ROYAL CITY REALTY, Gordon Total	\$67,646,106.50
ROYAL LEPAGE ROYAL CITY REALTY, Sp Total	\$61,851,320.50
TRILLIUM WEST REAL ESTATE BROKERAGE LTD Total	\$45,192,225.00
AT HOME GROUP REALTY INC Total	\$37,157,230.00
RE/MAX REAL ESTATE CENTRE INC, Gordon Total	\$29,889,271.00
OTHER, Guelph Total	\$26,371,226.00
HOMELIFE POWER REALTY INC Total	\$20,580,814.00
PLANET REALTY INC Total	\$10,250,500.00
Grand Total	\$849,042,706.00